

Outreach Data of MISFA Partners

| PORTFOLIO SUMMARY March-2017                 | SME only      |               |             |               |               |
|--|---------------|---------------|-------------|---------------|---------------|
| Outreach - Overall                           | FMFB          | FINCA         | MUTAHID     | OXUS          | Total         |
| Provinces                                    | 11            | 11            | 1           | 10            | 12            |
| Districts                                    | 13            | 2             |             | 11            | 14            |
| Active Clients                               | 826           | 343           | 127         | 485           | 1,781         |
| Active borrowers                             | 826           | 343           | 127         | 485           | 1,781         |
| No. of loans disbursed (cumulative)          | 4,814         | 2,325         | 209         | 2,563         | 9,911         |
| Amount of loans disbursed, AFN (cumulative ) | 5,628,336,215 | 1,439,150,000 | 173,791,706 | 1,223,686,856 | 8,464,964,777 |
| No. of loans outstanding                     | 826           | 343           | 127         | 485           | 1,781         |
| Gross Loans outstanding, AFN                 | 906,814,238   | 214,345,770   | 39,048,157  | 192,181,784   | 1,352,389,948 |
| Women Clients                                | 2             | 4             | 2           | 7             | 15            |
| Women as % of Total Clients                  | 0.2%          | 1.2%          | 1.6%        | 1.4%          | 0.8%          |
| Women Borrowers                              | 2             | 4             | 2           | 7             | 15            |
| Women as % of Total Borrowers                | 0.2%          | 1.2%          | 1.6%        | 1.4%          | 0.8%          |
| Total staff (incl Loan Officers)             | 31            | 14            | 6           | 13            | 64            |

## SME ONLY

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| As of March 2017  |                        |                          |                           |                           |                      |
|---|------------------------|--------------------------|---------------------------|---------------------------|----------------------|
| Region/Province   | Active Clients (total) | Active borrowers (total) | Number of loans disbursed | Amount of loans disbursed | Loans outstanding    |
| <b>Total</b>  | <b>1,781</b>           | <b>1,781</b>             | <b>9,911</b>              | <b>8,464,964,778</b>      | <b>1,352,389,948</b> |
| <b>Rural/urban</b>  |                        |                          |                           |                           |                      |
| <b>Rural</b>  | <b>50</b>              | <b>50</b>                | <b>282</b>                | <b>194,430,608</b>        | <b>32,643,201</b>    |
| <b>Urban</b>  | <b>1,731</b>           | <b>1,731</b>             | <b>9,629</b>              | <b>8,270,534,170</b>      | <b>1,319,746,748</b> |
| <b>Province-wise distribution</b>   |                        |                          |                           |                           |                      |
| <b>Capital Region</b> (Kabul, Parwan, Kapisa, Panjshir, Wardak and Logar) | <b>818</b>             | <b>818</b>               | <b>4,381</b>              | <b>3,943,681,919</b>      | <b>673,759,136</b>   |
| <b>Central Highland Region</b> (Bamyan and Daikundi)                      | <b>51</b>              | <b>51</b>                | <b>177</b>                | <b>101,650,000</b>        | <b>20,419,250</b>    |
| <b>North East Region</b> (Badakhshan, Baghlan, Kunduz and Takhar)         | <b>194</b>             | <b>194</b>               | <b>1,705</b>              | <b>1,119,864,683</b>      | <b>101,421,119</b>   |
| <b>North West Region</b> (Balkh, Jawajan, Samangan, Faryab and Sari Pul)  | <b>546</b>             | <b>546</b>               | <b>2,581</b>              | <b>2,153,834,484</b>      | <b>367,131,487</b>   |
| <b>Southern Region</b> (Kandahar, Hilmand, Nimroz, Uruzgan and Zabul)     | -                      | -                        | -                         | -                         | -                    |
| <b>South East Region</b> (Paktia, Paktika, Khost and Ghazni)              | -                      | -                        | -                         | -                         | -                    |
| <b>Eastern Region</b> (Nangarhar, Nooristan, Kunar and Laghman)           | <b>14</b>              | <b>14</b>                | <b>169</b>                | <b>176,024,169</b>        | <b>5,023,595</b>     |
| <b>Western Region</b> (Hirat, Badghis, Ghor and Farah)                    | <b>158</b>             | <b>158</b>               | <b>897</b>                | <b>969,909,523</b>        | <b>184,635,363</b>   |
| Badakhshan بدخشان   | 37                     | 37                       | 294                       | 139,745,965               | 12,285,811           |
| Badghees بادغيس   | -                      | -                        | -                         | -                         | -                    |
| Baghlan بغلان   | 83                     | 83                       | 470                       | 381,008,814               | 53,740,532           |
| Balkh بلخ   | 369                    | 369                      | 1,748                     | 1,646,404,673             | 285,792,401          |
| Bamyan باميان   | 51                     | 51                       | 177                       | 101,650,000               | 20,419,250           |
| Daikundi دايكندی  | -                      | -                        | -                         | -                         | -                    |
| Farah فراه  | -                      | -                        | -                         | -                         | -                    |
| Faryab فارياب   | 95                     | 95                       | 383                       | 204,107,151               | 39,740,364           |
| Ghazni غزني   | -                      | -                        | -                         | -                         | -                    |
| Ghor غور  | -                      | -                        | -                         | -                         | -                    |
| Helmand هلمند   | -                      | -                        | -                         | -                         | -                    |
| Herat هرات  | 158                    | 158                      | 897                       | 969,909,523               | 184,635,363          |
| Jawzjan جوزجان  | 74                     | 74                       | 439                       | 294,322,660               | 36,527,095           |
| Kabul کابل  | 808                    | 808                      | 4,233                     | 3,867,759,173             | 668,415,380          |
| Kandahar کندهار   | -                      | -                        | -                         | -                         | -                    |
| Kapisa کاپيسا   | -                      | -                        | -                         | -                         | -                    |
| Khost خوست  | -                      | -                        | -                         | -                         | -                    |
| Kunarha کنړها   | -                      | -                        | -                         | -                         | -                    |
| Kunduz کنډز   | 39                     | 39                       | 593                       | 401,604,331               | 22,671,594           |
| Laghman لغمان   | -                      | -                        | -                         | -                         | -                    |
| Logar لوگر  | -                      | -                        | -                         | -                         | -                    |
| Nangarhar ننگرهار   | 14                     | 14                       | 169                       | 176,024,169               | 5,023,595            |
| Nemroz نيمروز   | -                      | -                        | -                         | -                         | -                    |
| Noristan نورستان  | -                      | -                        | -                         | -                         | -                    |
| Paktika پکتیکا  | -                      | -                        | -                         | -                         | -                    |
| Paktya پکتيا  | -                      | -                        | -                         | -                         | -                    |
| Panjshir پنجشیر   | -                      | -                        | -                         | -                         | -                    |
| Parwan پروان  | 10                     | 10                       | 148                       | 75,922,746                | 5,343,756            |
| Samangan سمنگان   | 7                      | 7                        | 10                        | 8,300,000                 | 4,488,307            |
| Saripul سرپل  | 1                      | 1                        | 1                         | 700,000                   | 583,320              |
| Takhar تخار   | 35                     | 35                       | 348                       | 197,505,573               | 12,723,182           |
| Urozgan ارزگان  | -                      | -                        | -                         | -                         | -                    |
| Wardak وردک   | -                      | -                        | -                         | -                         | -                    |
| Zabul زابل  | -                      | -                        | -                         | -                         | -                    |